

**APPL/Corps Workshop 2004**  
**PARTNERING WITH NONPROFITS**  
March 18 & 19, 2004, St. Louis, MO

**Thursday, March 18**

**Session A: Partnering 101**

**8:30 - 12:00 PM**

**Overview of Authorities: What the Corps requires in working with nonprofit partnerships**

Goal: *Participants will understand the authorities and be able to choose the best authority to fit any specific partnership. Format: PowerPoint Presentation with Q&A.*

- Resources on Corps authorities
- What authorities match what purposes
- Examples in using Corps Authorities

*Debra Stokes*

**10:00 - 10:15 AM            Break**

**10:15 - 12:00 PM**

**To partner or not to partner: Best Practices in Corps Partnerships**

Goal: *Participants learn to apply sound partnership strategies with give and take about why certain strategies worked for specific projects. Format: Presentation with Q&A.*

- Joint ventures with nonprofits to achieve a task or objective
- Community-based partnerships
- Site-based partners (cooperating associations, friends groups, etc.)

Andrea Lewis, Lake Shelbyville and Rachel Garren, St. Louis District  
St. Louis District Site Partnerships: Kaskaskia Watershed Partnership

**Session B: Advanced Partnering: Educating Ourselves about Different Partners**

**8:30 - 12:00 PM**

**Building Partnerships with Tribes and Alaska Natives**

Goal: *Participants will explore the interests of tribes and Alaska Native corporations in partnerships with land managers. Format: PowerPoint Presentation with Q&A.*

Roberta Hayworth, Cultural Anthropologist, St. Louis District

**10:00 - 10:15 AM Break**

**The For-Profit Partner: What You Need to Know**

**10:15 - 12:00 PM**

**Building Partnerships with For Profits**

Goal: *Participants learn to apply sound partnership strategies and authorities with for-profit corporations. Format: Presentation with Q&A.*

APPL - Claudia Schechter

**12:00 - 1:00 PM      Lunch – a casual networking opportunity**

**Afternoon Session for All: Working with Our Corps Colleagues**

**1:00 - 2:50 PM**

**From Clueless to Counted In: Developing an education outreach program for our internal audience using 2012**

Goal: *Participants will develop elements of a plan with the 2012 structure to educate their Corps colleagues about the power and importance of partnerships for Recreation and Stewardship Programs.* Format: Group discussion and action planning  
Steve Stockton, South Pacific Division

**2:50 - 3:10 PM      Break**

**3:10 - 5:00 PM**

**From Clueless to Counted In: Placing partnering in the business process and the Corps Environmental Operating Principles**

Goal: *Participants will identify key themes and strategies for Recreation and Stewardship Programs within the Corps planning initiatives.* Format: Group discussion and action planning.  
Steve Stockton, South Pacific Division

**Friday, March 19: Working with Our Corps Colleagues**

**8:30 - 10:15 AM**

**Ethics – Working with Office of Counsel on Partnership Issues**

Goal: *Participants will explore the ethics issues commonly raised in partnership activities and will discuss the Office of Counsel perspective regarding partnerships.*  
Format: Presentation with Q&A.  
Janice Howell, HQ-Real Estate Office

**10:15 - 10:30 AM Break**

**10:30 - NOON**

**Partners with Real Estate Leases – Working with the Corps Real Estate Division on Partnership Issues**

Goal: *Participants will understand and discuss sound application of the real estate issues that may impact their partnership plans.*  
Format: Presentation with Q&A.  
Janice Howell, HQ-Real Estate Office